

# The Pros and Cons of Long-Term Care Funding Options

| Self funding with personal assets   |   |
|---|---|
| Pros  | Cons  |
| <p>If no long-term care expense arises, cost is zero dollars</p> <p>Assets saved on insurance can be invested</p> | <p>Any long-term care expenses will be funded through distributions from financial assets</p> <p>Your household assumes full risk of costs that could run into seven digits</p> <p>Investment risks for underlying portfolio</p> <p>Difficulty managing assets should a long-term care need arise</p> <p>Could force family members to care for you, which can create additional family hardships</p> |

| Medicaid  |   |
|---|---|
| Pros  | Cons  |
| <p>Available to those with little savings</p> <p>Can be used after other resources have been depleted</p> | <p>Requires relative poverty to qualify</p> <p>Reimbursement to facilities is generally lower than costs, so Medicaid recipients may receive lower quality care</p> |

| Traditional long-term care insurance                                  |  |
|---|--|
| Pros  | Cons   |
| <p>Minimizes household risk</p> <p>Premiums may be tax-deductible</p> | <p>If it winds up unused, could be viewed as a waste of money</p> <p>Historically unmanageable premium increases (although they show signs of slowing down)</p> <p>Difficult to predict coverage</p> <p>Patient left to pay for items not covered</p> <p>Inadvertent lapsing</p> |

| Asset-Based Insurance   |  |
|---|--|
| Pros  | Cons   |
| <p>Upfront premiums guarantee against future premium increases and the risk of inadvertent lapsing</p> <p>Death benefit available if long-term care insurance is not needed</p> <p>Long-term care coverage is leveraged by a "high deductible" as the policy's cash value is spent first</p> <p>Fewer underwriting requirements than traditional long-term care insurance</p> | <p>Large upfront premium removes assets from investment portfolio</p> <p>If interest rates rise, policy interest rates may fail to keep up</p> |